#### **ORDINANCE NO. 3249**

AN ORDINANCE EXEMPTING CERTAIN PROPERTY GENERALLY LOCATED AT 714 S. BUCKEYE AVENUE, AT THE REQUEST OF DONALD NEBELSICK, OWNER OF DON'S TIRE AND SUPPLY, INC., FROM AD VALOREM TAXATION FOR ECONOMIC DEVELOPMENT PURPOSES

WHEREAS, the City of Abilene, Kansas (the "City") is a duly organized and existing municipal corporation of the State of Kansas;

WHEREAS, in accordance with Section 13 of Article 11 of the Kansas Constitution, and pursuant to City policy, (collectively, the "Authority"), the City is authorized to exempt certain property from ad valorem taxation for economic development purposes;

WHEREAS, the City has developed and adopted official policies and procedures for the granting of such exemptions, including the preparation of a cost/benefit analysis, which includes the effect of the exemption on state revenues, and a procedure for monitoring the compliance of a business receiving an exemption with terms or conditions, if any, established by the City for the granting of the exemption;

WHEREAS, in the year 2012, Don's Tire and Supply, Inc. (the "Applicant") had acquired certain real property (the "Project") located at 714 S. Buckeye Avenue, Abilene, Kansas and more specifically described herein under Section 3 and constructed a facility for the purposes of warehousing supply for a business purpose;

WHEREAS, the City has prepared a cost/benefit analysis of the Project, attached hereto as Exhibit A, and subsequently the City has conducted a public hearing on the proposed exemption of the Project; notice of the public hearing was published at least seven days prior to the hearing in the official city newspaper; notice of the local authorities meeting was given in writing to the county and the school district within which the Project is located;

WHEREAS, the City finds it necessary and desirable to make the finding of fact that the Project will be used exclusively for the purposes specified in Article 11, Section 13 of the Kansas Constitution; and

WHEREAS, the City finds that a compelling reason exists to exempt the Project from ad valorem taxation.

NOW, THEREFORE, BE IT ORDAINED, BY THE GOVERNING BODY OF THE CITY OF ABILENE, KANSAS, AS FOLLOWS:

Section 1. Exclusive Use. The City hereby finds and determines that the Project will be used exclusively for the purposes specified in Article 11, Section 13 of the Kansas Constitution, (i.e., for the purpose of warehousing/distribution).

Section 2. <u>Necessity of Exemption</u>. The City further finds that a compelling reason exists to exempt the Project from ad valorem taxation and that a waiver of any requirements of the City's Resolution No. 120913-2 that are in conflict with this Ordinance or the actions heretofore taken is in the public interest.

Section 3. Ad Valorem Exemption. The following real property shall be exempt 100% of the ad valorem property taxes levied by the City of Abilene, Dickinson County and USD 435, in conformance with written City policy regarding tax exemptions for economic purposes for a term of ten years. Such exemption shall decrease by 10% annually during the prescribed period commencing with the calendar year 2014:

A tract of land located in the Central Park Addition, Block 9, Beg NW Cor Lot 10, Th E 300', N 110' E 140' S 372.7', W 310.6, N 62.7', W 55', N 62.7 W 34.4', N 262.7' to POB Section 21 Township 13 Range 02 Dickinson County, Kansas, more particularly described as 714 S. Buckeye Avenue.

**Section 4.** <u>Transferability of Exemption</u>. The ad valorem tax exemption hereby granted shall not be transferable if there is a change in ownership of the exempt assets.

Section 5. Letter of Intent, Final Determination and Procedural Waiver. The governing body intends this Ordinance (1) to indicate the intent of the governing body to exempt the Project from ad valorem taxation in accordance with the terms hereof and the requirements of the City and (2) to serve as its final authorization wherein the exemption of the specific nature of the Project is clearly approved. The governing body acknowledges the receipt from the Applicant of any and all information required by the City and compliance with all other procedural requirements of said Resolution. Notwithstanding the foregoing, to the extent, if any, the procedures, intent or findings contemplated and made by this Ordinance are in any manner inconsistent with City policy, the governing body specifically intends by this Ordinance to waive and modify such policy requirements, consistent with an exemption of ad valorem taxes on the Project.

**Section 6.** Copies of Documents. A copy of this Ordinance shall be provided to the owner of the property and to the County Appraiser of Dickinson County, Kansas. Copies of the tax exemption application, cost benefit analysis, and this Ordinance shall be made available for public viewing at the Community Development Department.

Section 7. Effective Date. This Ordinance shall be in full force and effect from and after its passage, signature and publication in the official city newspaper as provide by law.

PASSED AND APPROVED, by the Governing Body of the City of Abilene, Kansas this 10th day of

March, 2014.

CITY OF ABILENE, KANSAS

John F. Ray, Mayor

ATTEST:

Penny Soukap, CMC

City Clerk

## **EXHIBIT A**

**Cost-Benefit Analysis** 

of

Proposed Ad Valorem Property Tax Abatement

at

714 S. Buckeye Avenue

in the

City of Abilene, Kansas

March 10, 2014

# A Tax Abatement Cost-Benefit Analysis of Don's Tire and Supply

The firm is located in: City of Abilene Report Printed: 2/13/2014

Description of the firm's location or expansion in the community:

New 80' x 150' accessory building for warehousing of tires.

This report includes an analysis of costs and benefits from the firm for the following taxing entities where the firm is or will be located. These taxing entities are considering tax abatements or incentives for the firm:

Abilene

City:

County: Dickinson
School District: USD #435 Abilene

Special Taxing District: Grant Township
Special Taxing District: Hospital Dist. #1

State of Kansas

#### Contents of this report:

About this Cost-Benefit Analysis Report	Page	2
Summary of Costs and Benefits for all Taxing Entities	Page	5
The Economic Impact that the Firm will have on the Community	Page	6

Costs and Benefits for:

City:	Abilene	Page	7
County:	Dickinson	Page	8
School District:	USD #435 Abilene	Page	9
Special Taxing District:	Grant Township	Page	10
Special Taxing District:	Hospital Dist. #1	Page	11
State of Kansas		Page	12

This Kansas Tax Abatement Cost Benefit Analysis (CBA) is prepared by the Kansas Department of Commerce for the benefit and use of the State of Kansas and its local units of government. This model was developed to assess the costs and benefits property tax abatement and economic development incentives have on state revenues. The Department of Commerce makes no representations, guarantees, or warranties as to the accuracy, completeness, or suitability of the analysis or information contained in this CBA. The Kansas Department of Commerce specifically disclaims any and all liability for any claims or damages that may result from other uses of the analysis in this CBA.

#### **About this Cost-Benefit Analysis Report**

This cost-benefit analysis report was prepared using a computer program that analyzes economic and fiscal impact. The report shows the impact that the firm, its employees and workers in spin-off jobs will have on the community and the state.

The <u>economic impact</u> over the next ten years is calculated along with the accompanying <u>public costs and benefits</u> for the State of Kansas and the taxing entities included in this analysis.

The analysis also shows the effect of tax abatements and incentives that may be considered for the firm.

Here is how the analysis was performed:

- Data was entered for the state and community's tax and other rates; the firm and its employees; tax abatements and other incentives being considered for the firm; construction activity; and expected visitors.
- 2. Using the data entered, as well as some rates built into the computer program, calculations were made of the economic impact of the firm along with the related costs and benefits.

The calculations of impact include direct, indirect and induced impact. Regional economic multipliers, specific to the firm's industry group, were used by the program to calculate the direct and induced or spin-off jobs and earnings in the community.

These are the report sections:

#### Summary of Costs and Benefits for all Taxing Entities

This report page summarizes the costs and benefits for all taxing entities resulting from the firm and from new direct, indirect and induced jobs.

#### The Economic Impact that the Firm will have on the Community

This report page shows the number of direct, indirect and induced jobs that will be created in the community, the number of new residents and additional school children, and increases in local personal income, retail sales, economic activity and the property tax base in the first year and over the next ten years.

#### **Benefits and Costs for Each Taxing Entity**

These report pages summarize the costs and benefits for the State of Kansas and for each taxing entity as a result of the firm locating or expanding in the Kansas community.

The public benefits include additional revenues from the firm and employees for the taxing entities - - -sales taxes, property taxes, utility franchise fees, other payments by new residents, Payments in lieu of taxes (PILOT) by the firm and additional school funding. Public costs include the additional costs of public services for new residents and the firm, costs of educating new students that move to the school district, along with tax abatements and incentives provided to the firm.

In addition to a presentation of public costs and benefits, this report also computes the present value of net benefits to be received by each taxing entity; the payback period for incentives and taxes to be abated; the rate of return on investment for each entity, and, cost benefit ratios.

#### Payback Period

The investment payback period for each taxing entity was computed. This analysis views the financial incentives, including tax abatement, that the taxing entities are considering for the firm as an investment that the public will be making in the company. The payback period, therefore, is the number of years that it will take each taxing entity to recover the cost of incentives from the net annual benefits that they will receive. This payback period also shows the point in time where the cost and benefits are equal for the level and length of tax abatements and incentives being granted. The payback period is a basis for judging the appropriateness of providing incentives to a firm. Generally, the shorter the payback period the better the investment.

#### Present Value

The present value of the expected cash flow over the next ten years for each entity was computed. Present value is a way of expressing in today's dollars, dollars to be paid or received in the future. Today's dollar and a dollar to be received or paid at differing times in the future are not comparable because of the time value of money. The time value of money is the interest rate or each taxing entity's discount rate. The analysis uses a discount rate that is entered to make the dollars comparable—by expressing them in today's dollars (present value). Generally, a positive present value indicates an acceptable investment.

#### Rate of Return on Investment

The rate of return on investment for each taxing entity was also computed. As with the computation of payback, the rate of return analysis views the incentives that each taxing entity is considering as an investment that the public will be making in the company. The rate of return, therefore, is the compound rate of return, over the next ten years, on each taxing entity's investment in the firm. Generally, a positive compound rate of return is considered desirable.

#### Benefit to Cost Ratio

The benefit to cost ratio for each taxing entity was also computed. This ratio compares public benefits over a ten year period from the new or expanding firm to public costs during the same period. For example, a benefit to cost ratio of 1.55 (or 1.55 to 1) shows that ten year benefits are 155 percent of public costs. Conversely, a benefit to cost ratio of .75 shows that public benefits are only 75 percent of public costs --costs exceed benefits. Generally, a benefit to cost ratio of 1.30 to 1 is considered acceptable for a taxing entity to grant tax abatements and other financial incentives to a firm.

#### How were the benefits and costs determined?

#### City, County, Special Taxing District and State Benefits and Costs

The Cost Benefit Analysis (CBA) operates with the assumption that 70% of the jurisdiction's revenues and expenditures supports its citizens, and 30% supports its businesses. Therefore, 70% of the revenues/costs (divided by number of residents) are calculated as the average revenue/cost per resident; 30% of these revenues/costs (divided by the number of workers in the jurisdiction) are calculated as the average revenue/cost per worker.

The CBA predicts potential benefits and costs from residents by multiplying the number of new employees moving to the jurisdiction by the average revenue/cost per resident. Benefits and costs from the business expansion are predicted by multiplying the average revenue/cost per worker.

Collection of sales taxes, transient guest taxes and property taxes as well as utility enterprises and franchise fees are potential benefits from an expansion.. Other revenues include fees, permits, license, and other charges.

The program predicts costs by removing utility enterprise expenditures and internal transfers from the general operating budget, and reducing the result to a cost per resident and a cost per worker.

#### **School District Benefits and Costs**

Property taxes as well as state and federal payments per full time student are used to predict benefits a school district may realize. The Kansas Department of Education condenses the school district's budget to a cost per student. One new student will not cause the addition of a new classroom or the hiring of another teacher, so it would not be fair to estimate the impact of new students using the average cost per student. The program utilizes a marginal cost per student (10% of the average cost per student, unless a different percentage is requested) to predict the cost to the district when a new student is added. Revenue per student is calculated from the amount of state and federal payment per student that the district receives.

The business predicts the average family size of new employees moving to the jurisdiction and the number of school age children in the family. The CBA can work with percentages, as in a family size of 2.5.

#### **Indirect Jobs**

The ripple or spin-off economic activity created by an expansion generates indirect or induced benefits. The number of jobs this activity generates depends largely on the type of business that is expanding and what types of jobs will be needed to support not only the business, but the new employees and their families. The program uses a default of 10% of the number of new employees to predict these jobs. The percentage can be adjusted, depending on community conditions, which also determine whether the indirect workers will be moving from out of state or out of county.

#### Formulas used in this analysis

- Present Value = (Total Benefits (for the year) ÷ 1+Discount Rate (5.5%))^Number of Years Abated)
- <u>Compound Rate of Return</u> = ((Present Value of Total Costs ÷ Present Value of Total Benefits)<sup>^</sup>
   (1/Number of Years Abated))-1
- Benefit to Cost Ratio = Present Value of Total Benefits + Present Value of Total Costs
- Payback Period = The point where total benefits equal or surpass total costs.

K.S.A. 79-213 (g) allows governmental bodies to seek assistance provided by the Kansas Department of Commerce (COMMERCE) in preparing an application requesting exemption from property taxes. COMMERCE prepared this cost benefit analysis as a service under this statute utilizing data gathered by the requesting governmental body, and makes no recommendation to the Board of Tax Appeals either for or against approval of a request for tax abatement.

#### Summary of Costs and Benefits for all Taxing Units

	1
Renefits:	
Doney its.	

	Sales Taxes	Property Taxes	Utilities and Utility Franchise Fees	Corporate and Personal Income Taxes	Additional School Funding	Other Revenues (Including PILOT)	Total Benefits
City: Abilene	\$22	\$31,581	\$0			\$14,510	\$46,113
County: Dickinson	\$130	\$36,515				\$5,065	\$41,709
USD #435 Abilene		\$38,995			\$0		\$38,995
Grant Township		\$4,317				\$174	\$4,492
Hospital Dist. #1		\$1,715				\$18,467	\$20,181
State of Kansas	\$819	\$1,280		\$25,216		\$32,808	\$60,123

## Costs, Incentives and Taxes Abated:

	Costs of Services for the Firm and New Residents	Costs of Educating New Students	Taxes Abated	Incentives	Total Taxes Abated & Incentives	Total Costs
City: Abilene	\$5,225		\$16,731	\$0	\$16,731	\$21,956
County: Dickinson	\$3,604		\$19,345	\$0	\$19,345	\$22,949
USD #435 Abilene		\$0	\$20,659		\$20,659	\$20,659
Grant Township	\$56		\$2,287		\$2,287	\$2,344
Hospital Dist. #1	\$10,249		\$270		\$270	\$10,519
State of Kansas	\$23,790	\$0	\$678	\$0	\$678	\$24,468

# Net Benefits:

	Total Benefits	Present Value of Total Benefits	Total Costs (Includes Taxes Abated and Incentives)	Present Value of Total Costs	Benefit to Cost Ratio (Over 10 Years)
City: Abilene	\$46,113	\$33,558	\$21,956	\$17,114	1.96 : 1
County: Dickinson	\$41,709	\$30,844	\$22,949	\$18,110	1.7 : 1
USD #435 Abilene	\$38,995	\$29,078	\$20,659	\$16,692	1.74 : 1
Grant Township	\$4,492	\$3,339	\$2,344	\$1,887	1.77 : 1
Hospital Dist. #1	\$20,181	\$13,988	\$10,519	\$7,291	1.92 : 1
State of Kansas	\$60,123	\$41,529	\$24,468	\$16,921	2.45 : 1

# Other

Other	Net Benefits	Present Value of Net Benefits	Taxes Abated & Incentives	Present Value of Taxes Abated and Incentives	Payback Period for Taxes Abated and Incentives and Taxes Abated	Compound Rate of Return (Over 10 Yrs)
City: Abilene	\$24,156	\$16,459	\$16,731	\$13,518	5 Years	6.97%
County: Dickinson	\$18,761	\$12,734	\$19,345	\$15,801	6 Years	5.47%
USD #435 Abilene	\$18,336	\$12,387	\$20,659	\$16,692	6 Years	5.71%
Grant Township	\$2,148	\$1,452	\$2,611	\$1,848	6 Years	5.87%
Hospital Dist. #1	\$9,662	\$6,697	\$399	\$237	1 Year	6.73%
State of Kansas	\$35,655	\$24,566	\$678	\$548	1 Year	9.39%

#### The Economic Impact of this expansion by Don's Tire and Supply

NAICS Code 493110 - Warehousing and storage

	In the first year	Over the next ten years
*Number of new direct and indirect jobs to be created	1	7
Number of new residents in the community	0	0
Number of additional students in the local school district	0	0
**Increase in local personal income	\$48,612	\$1,511,729
***Increase in local retail sales	\$17,014	\$529,105
Increase in the community's property tax base	\$585,000	\$746,721
Land Buildings Furniture, fixtures & Equipment Residential Property	\$12,000 \$279,000 \$15,000 \$0	\$15,657 \$364,032 \$3,000 \$0

<sup>\*\*\*</sup>The Percentage of Gross Salaries expected to be spent on retail sales is 0.35

Property taxes to be aba	ted by the following t	axing entities:			
City County	<b>∀</b>	Special Taxing Dist Special Taxing Dist			
School District	✓	The State		✓	
Percent of property taxes	s to be abated on:	Land	Buildings and Improvements	Furniture, Fixtures & Equipment	
Year 1		100.00%	100.00%	100.00%	
Year 2		90.00%	90.00%	90.00%	
Year 3		80.00%	80.00%	80.00%	
Year 4		70.00%	70.00%	70.00%	
Year 5		60.00%	60.00%	60.00%	
Year 6		50.00%	50.00%	50.00%	
Year 7		40.00%	40.00%	40.00%	
Year 8		30.00%	30.00%	30.00%	
Year 9		20.00%	20.00%	20.00%	
Year 10		10.00%	10.00%	10.00%	

<sup>\*</sup>The Employment Multiplier for NAICS Code 493110 is 1.4883. The Employment Multiplier is used to estimate the total change in the number of direct and indirect jobs as a result of the expansion.

<sup>\*\*</sup>The Earnings Multiplier for NAICS Code 493110 is 1.4607. The Earnings Multiplier is used for estimating to what degree more personal income will be generated.

Benefits:				C	Other Municipal	
Year	Sales Taxes	Property Taxes	Utilities and Utilit Franchise Fees	У	Revenues notuding PILOT)	Total
Construction Pe	eriod \$22	\$0	\$0		\$0	\$22
1	\$0	\$2,832	\$0		\$467	\$3,299
2	\$0	\$2,897	\$0		\$481	\$3,378
3	\$0	\$2,964	\$0		\$495	\$3,459
4	\$0	\$3,034	\$0		\$1,020	\$4,054
5	\$0	\$3,107	\$0		\$1,050	\$4,157
6	\$0	\$3,182	\$0		\$1,623	\$4,804
7	\$0	\$3,244	\$0		\$1,671	\$4,915
8	\$0	\$3,340	\$0		\$2,295	\$5,635
9	\$0	\$3,439	\$0		\$2,364	
10	\$0	\$3,542	\$0			\$5,804
					\$3,044	\$6,586
Total	\$22	\$31,581	\$0		\$14,510	\$46,113
osts:	_				Costs for the firm	Total Costs.
Year	Property Taxes Abated	Incentives	Taxes Abated & Incentives	and Munic	ipal Services for New Residents	Taxes Abated & Incentives
Construction Peri	iod \$0	\$0	\$0		\$0	\$0
1	\$2,832	\$0	\$2,832		\$168	\$3,000
2	\$2,607	\$0	\$2,607		\$173	\$2,780
3	\$2,371	\$0	\$2,371		\$178	\$2,550
4	\$2,124	\$0	\$2,124		\$367	\$2,491
5	\$1,864	\$0	\$1,864		\$378	\$2,242
6	\$1,591	\$0	\$1,591		\$584	\$2,175
7	\$1,297	\$0	\$1,297		\$602	
8	\$1,002	\$0	\$1,002			\$1,899
9	\$688	\$0	\$688		\$827 \$851	\$1,829
10	\$354	\$0	\$354		\$1,096	\$1,539 \$1,450
Total	\$16,731	\$0	\$16,731		\$5,225	\$21,956
Net Benefits (or	Costs					
Year	Public Benefits	Public Costs, Pr Abated and		et Benefits	Present Value of	Present Value of tax
		Abateu anu		r (Costs)	Net Benefits	abated and incenti
onstruction Perio			\$0	\$22	\$22	\$0
1	\$3,299		,000	\$299	\$299	\$2,684
2	\$3,378	\$2	,780	\$597	\$537	\$2,343
3	\$3,459	\$2	,550	\$910	\$775	\$2,020
4	\$4,054	\$2	,491	\$1,563	\$1,261	\$1,714
5	\$4,157	\$2	,242	\$1,915	\$1,465	\$1,426
6	\$4,804	\$2	,175	\$2,629	\$1,907	\$1,154
7	\$4,915	\$1	,899	\$3,016	\$2,073	\$892
8	\$5,635		,829	\$3,807	\$2,481	\$653
9	\$5,804		,539	\$4,264	\$2,634	\$425
10	\$6,586		,450	\$5,135	\$3,006	\$207
Total	\$46,113	\$21	,956	\$24,156	\$16,459	\$13,518
	Discounted payback perio	od for taxes abated	d and incentives		5 Years	
(	Compound rate of return city's investment of taxes	over the next ten y	ears on the		6.97%	
	Benefit/Cost Ratio (Over					1
		10 1 Cars)			1.96 : 1	_

Benefits:				Other Co	unty Revenues	
	Year	Sales Taxes	Property Taxes	(Includ	ling PILOT)	Total
Constr	uction Period	\$130	\$0		\$0	\$130
	1	\$0	\$3,275		\$163	\$3,437
	2	\$0	\$3,350		\$168	\$3,517
	3	\$0	\$3,427		\$173	\$3,600
	4	\$0	\$3,508		\$356	\$3,864
	5	\$0	\$3,592		\$367	\$3,959
	6	\$0	\$3,679		\$566	\$4,245
	7	\$0	\$3,750		\$583	\$4,334
	8	\$0	\$3,862		\$801	\$4,663
	9	\$0	\$3,977		\$825	\$4,802
	10	\$0	\$4,095		\$1,063	\$5,158
	Total	\$130	\$36,515		\$5,065	\$41,709
Costs:	Property Taxon Abated	es Incentives	Taxes Abate	and Cour	Costs for the firm nty Services for New Residents	Total
onstruction Pe			0 9	50	\$0	
1	\$3,27				•	\$0
2	\$3,27 \$3,01		\$3,2		\$116	\$3,390
3			50 \$3,0		\$119	\$3,134
4	\$2,74		\$2,7		\$123	\$2,865
5	\$2,45		50 \$2,4		\$253	\$2,709
	\$2,15		50 \$2,1		\$261	\$2,416
6	\$1,83		50 \$1,8		\$403	\$2,242
7	\$1,50		\$1,5		\$415	\$1,915
8	\$1,15		\$1,1		\$570	\$1,729
9	\$79	L.	\$0 \$7		\$587	\$1,383
10	\$41	10 \$	\$0 \$4	10	\$756	\$1,165
Total	\$19,34	45	\$19,3	45	\$3,604	\$22,949
let Benefits Year	(or Costs) Publi Benef		sts, Property Taxes d and Incentives	Net Benefits or (Costs)	Present Value of Net Benefits	Present Value of ta
onstruction F	Period \$	130	\$0	\$130	\$130	\$0
1	\$3,	437	\$3,390	\$47	\$45	\$3,275
2	\$3,	517	\$3,134	\$383	\$344	\$2,708
3	\$3,	600	\$2,865	\$735	\$626	\$2,335
4		864	\$2,709	\$1,155	\$932	\$1,982
5	\$3,	959	\$2,416	\$1,543	\$1,180	\$1,649
6		245	\$2,242	\$2,003	\$1,453	\$1,334
7		334	\$1,915	\$2,419	\$1,663	\$1,031
8		663	\$1,729	\$2,934	\$1,912	\$755
9		802	\$1,383	\$3,420	\$2,112	\$491
10		158	\$1,165	\$3,992	\$2,337	\$240
Total	\$41,	,709	\$22,949	\$18,761	\$12,734	\$15,801
	Discounted payba	ck period for taxes at	pated and incentives		6 Years	
						1
		freturn over the next in the next into factor of the second of the factor of the fact	ten years on the d incentives for the fir	m	5.47%	

		and (	tional State, Federal Other School Funding		
	Year	Property Taxes (	Including PILOT)	Total	
	1	\$3,497	\$0	\$3,497	
	2	\$3,577	\$0	\$3,577	
	3	\$3,660	\$0	\$3,660	
	4	\$3,747	\$0	\$3,747	,
	5	\$3,836	\$0	\$3,836	
	6	\$3,929	\$0	\$3,929	
	7	\$4,005	\$0	\$4,005	
	8	\$4,124	\$0	\$4,124	
	9	\$4,247	\$0	\$4,247	
	10	\$4,373	\$0	\$4,373	
	Total	\$38,995	\$0	\$38,995	i
ts:	Year	Additional Costs Prop	erty Taxes Abated	Total	
	1	\$0	\$3,497	\$3,497	
	2	\$0	\$3,219	\$3,437 \$3,219	
	3	\$0	\$2,928	\$2,928	
	4	\$0	\$2,623		
	5	<b>\$</b> 0		\$2,623	
	6		\$2,302	\$2,302	
	7	<b>\$</b> 0	\$1,964	\$1,964	
		\$0	\$1,602	\$1,602	
	8	\$0	\$1,237	\$1,237	
	9	\$0	\$849	\$849	
	10	\$0	\$437	\$437	
	Total	\$0	\$20,659	\$20,659	
Benefits (	(or Costs)				
Year	Public Benefits	Total Costs and PropertyTaxes Abated	Net Benefits or (Costs)	Present Value of Net Benefits	Present Valu Taxes Aba
1	\$3,497	\$3,497	\$0	\$0	\$3,3
,	<b>60 577</b>	\$3,219	\$358	\$321	\$2,8
2	\$3,577				
	\$3,577 \$3,660	\$2,928	\$732	\$623	\$2,4
2				\$623	
2 3	\$3,660	\$2,928	\$1,124	\$623 \$907	\$2,
2 3 4	\$3,660 \$3,747	\$2,928 \$2,623		\$623 \$907 \$1,174	\$2, <sup>-</sup> \$1, <sup>-</sup>
2 3 4 5	\$3,660 \$3,747 \$3,836	\$2,928 \$2,623 \$2,302 \$1,964	\$1,124 \$1,534	\$623 \$907 \$1,174 \$1,425	\$2, <sup>-</sup> \$1, <sup>-</sup> \$1,4
2 3 4 5 6	\$3,660 \$3,747 \$3,836 \$3,929	\$2,928 \$2,623 \$2,302	\$1,124 \$1,534 \$1,964	\$623 \$907 \$1,174 \$1,425 \$1,652	\$2,° \$1,° \$1,° \$1,°
2 3 4 5 6 7	\$3,660 \$3,747 \$3,836 \$3,929 \$4,005	\$2,928 \$2,623 \$2,302 \$1,964 \$1,602	\$1,124 \$1,534 \$1,964 \$2,403 \$2,887	\$623 \$907 \$1,174 \$1,425 \$1,652 \$1,881	\$2, \$1, \$1, \$1,
2 3 4 5 6 7 8	\$3,660 \$3,747 \$3,836 \$3,929 \$4,005 \$4,124	\$2,928 \$2,623 \$2,302 \$1,964 \$1,602 \$1,237	\$1,124 \$1,534 \$1,964 \$2,403	\$623 \$907 \$1,174 \$1,425 \$1,652	\$2, <sup>-</sup> \$1, <sup>-</sup> \$1,4
2 3 4 5 6 7 8 9	\$3,660 \$3,747 \$3,836 \$3,929 \$4,005 \$4,124 \$4,247	\$2,928 \$2,623 \$2,302 \$1,964 \$1,602 \$1,237 \$849	\$1,124 \$1,534 \$1,964 \$2,403 \$2,887 \$3,398	\$623 \$907 \$1,174 \$1,425 \$1,652 \$1,881 \$2,098	\$2, \$1, \$1, \$1, \$1,
2 3 4 5 6 7 8 9 10	\$3,660 \$3,747 \$3,836 \$3,929 \$4,005 \$4,124 \$4,247 \$4,373	\$2,928 \$2,623 \$2,302 \$1,964 \$1,602 \$1,237 \$849 \$437	\$1,124 \$1,534 \$1,964 \$2,403 \$2,887 \$3,398 \$3,936 \$18,336	\$623 \$907 \$1,174 \$1,425 \$1,652 \$1,881 \$2,098 \$2,304	\$2, \$1, \$1, \$1, \$1, \$ \$
2 3 4 5 6 7 8 9 10 Total	\$3,660 \$3,747 \$3,836 \$3,929 \$4,005 \$4,124 \$4,247 \$4,373 \$38,995	\$2,928 \$2,623 \$2,302 \$1,964 \$1,602 \$1,237 \$849 \$437	\$1,124 \$1,534 \$1,964 \$2,403 \$2,887 \$3,398 \$3,936 \$18,336	\$623 \$907 \$1,174 \$1,425 \$1,652 \$1,881 \$2,098 \$2,304 \$12,387	\$2, \$1, \$1, \$1, \$ \$

	Year	Property Taxes	Additional Revenues	Total
	1	\$387	\$6	\$393
	2	\$396	\$6	\$402
	3	\$405	\$6	\$411
	4	\$415	\$12	\$427
	5	\$425	\$13	\$437
	6	\$435	\$19	\$454
	7	\$443	\$20	\$463
	8	\$457	\$28	\$484
	9	\$470	\$28	\$499
	10	\$484	\$37	\$521
	Total	\$4,317	\$174	\$4,492
osts:				
	Year	Additional Costs	Property Taxes Abated	Total
	1	\$2	\$387	\$389
	2	\$2	\$356	\$358
	3	\$2	\$324	\$326
	4	\$4	\$290	\$294
	5	\$4	\$255	\$259
	6	\$6	\$217	\$224
	7	\$6	\$177	\$184
	8	\$9	\$137	\$146
	9	\$9	\$94	\$103
			•	+·

# Net Benefits (or Costs)

Total

Year	Public Benefits	Total Costs and PropertyTaxes Abated	Net Benefits or (Costs)	Present Value of Net Benefits	Present Value of Taxes Abated
1	\$393	\$389	\$4	\$4	\$367
2	\$402	\$358	\$44	\$39	\$320
3	\$411	\$326	\$85	\$72	\$276
4	\$427	\$294	\$133	\$107	\$234
5	\$437	\$259	\$178	\$137	\$195
6	\$454	\$224	\$231	\$167	\$158
7	\$463	\$184	\$280	\$192	\$122
8	\$484	\$146	\$338	\$220	\$89
9	\$499	\$103	\$395	\$244	\$58
10	\$521	\$60	\$460	\$270	\$28
Total	\$4,492	\$2,344	\$2,148	\$1,452	\$1,848

\$2,287

\$56

Discounted payback period for taxes abated and incentives	6 Years
Compound rate of return over the next ten years on the taxing district's investment of taxes abated and incentives for the firm	5.87%
Benefit/Cost Ratio (Over 10 Years)	1.77 : 1

\$2,344

Benefits:
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	Year	Property Taxes	Additional Revenues	Total
	1	\$154	\$594	\$748
	2	\$157	\$612	\$769
	3	\$161	\$630	\$791
	4	\$165	\$1,298	\$1,463
	5	\$169	\$1,337	\$1,505
	6	\$173	\$2,065	\$2,238
	7	\$176	\$2,127	\$2,303
	8	\$181	\$2,921	\$3,103
	9	\$187	\$3,009	\$3,196
	10	\$192	\$3,874	\$4,066
	Total	\$1,715	\$18,467	\$20,181
Costs:				
	Year	Additional Costs	Property Taxes Abated	Total
	1	\$330	\$0	\$330
	2	\$339	\$142	\$481
	3	\$350	\$129	\$478
	4	\$720	\$0	\$720

\$0

\$0

\$0

\$0

\$0

\$0

\$270

\$742

\$1,146

\$1,181

\$1,621

\$1,670

\$2,150

\$10,249

# Net Benefits (or Costs)

5 6

7

8

9

10

Total

Year	Public Benefits	Total Costs and PropertyTaxes Abated	Net Benefits or (Costs)	Present Value of Net Benefits	Present Value of Taxes Abated
1	\$748	\$330	\$418	\$396	\$0
2	\$769	\$481	\$288	\$259	\$127
3	\$791	\$478	\$313	\$266	\$110
4	\$1,463	\$720	\$742	\$599	\$0
5	\$1,505	\$742	\$764	\$584	\$0
6	\$2,238	\$1,146	\$1,092	\$792	\$0
7	\$2,303	\$1,181	\$1,123	\$772	\$0
8	\$3,103	\$1,621	\$1,481	\$965	\$0
9	\$3,196	\$1,670	\$1,526	\$942	\$0
10	\$4,066	\$2,150	\$1,916	\$1,122	\$0
Total	\$20,181	\$10,519	\$9,662	\$6,697	\$237

Discounted payback period for taxes abated and incentives	1 Year
Compound rate of return over the next ten years on the taxing district's investment of taxes abated and incentives for the firm	N/A
Benefit/Cost Ratio (Over 10 Years)	N/A

#### State of Kansas

\$742

\$1,146

\$1,181

\$1,621

\$1,670

\$2,150

\$10,519

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j	Denegus.	

Year	Sales Taxes	Property Taxes	Corporate and Personal Income Taxes	Other State Revenues (Including PILOT)	Total
Construction Period	\$819		\$0	\$0	\$819
1	\$0	\$115	\$700	\$1,055	\$1,870
2	\$0	\$117	\$721	\$1,087	\$1,925
3	\$0	\$120	\$790	\$1,119	\$2,030
4	\$0	\$123	\$1,628	\$2,306	\$4,057
5	\$0	\$126	\$1,677	\$2,375	\$4,178
6	\$0	\$129	\$2,591	\$3,669	\$6,389
7	\$0	\$131	\$2,669	\$3,779	\$6,579
8	\$0	\$135	\$4,302	\$5,190	\$9,628
9	\$0	\$139	\$4,431	\$5,346	\$9,917
10	\$0	\$144	\$5,705	\$6,883	\$12,732
Total	\$819	\$1,280	\$25,216	\$32,808	\$60,123

Costs:	Property Taxes Abated	Incentives	Taxes Abated & Incentives	State Costs for the firm and Services for New Residents	Cost of Educating New Students	Total
Construction Period	\$0	\$0	\$0	\$0	\$0	\$0
1	\$115	\$0	\$115	\$765	\$0	\$880
2	\$106	\$0	\$106	\$788	\$0	\$894
3	\$96	\$0	\$96	\$812	\$0	\$908
4	\$86	\$0	\$86	\$1,672	\$0	\$1,758
5	\$76	\$0	\$76	\$1,722	\$0	\$1,798
6	\$64	\$0	\$64	\$2,661	\$0	\$2,725
7	\$53	\$0	\$53	\$2,740	\$0	\$2,793
8	\$41	\$0	\$41	\$3,763	\$0	\$3,804
9	\$28	\$0	\$28	\$3,876	\$0	\$3,904
10	\$14	\$0	\$14	\$4,991	\$0	\$5,005
Total	\$678	\$0	\$678	\$23,790	\$0	\$24,468

# Net Benefits (or Costs)

Year Public Benefit		Public Costs, Property Taxes Abated and Incentives	Net Benefits or (Costs)	Present Value of Net Benefits	Present Value of taxes abated and incentives	
Construction Period	\$819	\$0	\$819	\$776	\$0	
1	\$1,870	\$880	\$990	\$939	\$109	
2	\$1,925	\$894	\$1,032	\$927	\$95	
3	\$2,030	\$908	\$1,122	\$956	\$82	
4	\$4,057	\$1,758	\$2,299	\$1,856	\$69	
5	\$4,178	\$1,798	\$2,380	\$1,821	\$58	
6	\$6,389	\$2,725	\$3,664	\$2,657	\$47	
7	\$6,579	\$2,793	\$3,786	\$2,603	\$36	
8	\$9,628	\$3,804	\$5,824	\$3,795	\$26	
9	\$9,917	\$3,904	\$6,012	\$3,713	\$17	
10	\$12,732	\$5,005	\$7,727	\$4,523	\$8	
Total	\$60,123	\$24,468	\$35,655	\$24,566	\$548	

Discounted payback period for taxes abated and incentives	1 Year
Compound rate of return over the next ten years on the state's investment of taxes abated and incentives for the firm	9.39%
Benefit/Cost Ratio (Over 10 years)	2.45 : 1